



**INNOVATIVE
MATERIAL MEETINGS**
NAGOYA



**SPACE
SUPPLIERS
SUMMIT**
NAGOYA

Aeromart Nagoya 2023

Innovative Material Meetings Nagoya

Space Suppliers Summit Nagoya

Event Report

Overview

Event Dates	26-28 September, 2023
Place	Nagoya Chamber of Commerce and Industry 2F Main Hall Nagoya City Small and Medium Business Promotion Hall “Fukiage Hall” 1F
Organizers	advanced business events (BCI Aerospace)
Co-sponsored by	Nagoya Chamber of Commerce & Industry Composite Highway Consortium (CHC)
Special co-sponsorship	Aichi Prefecture, Nagoya City, Nagano Prefecture, Gifu Prefecture, Shizuoka Prefecture, and Mie Prefecture, Aichi Aerospace Consortium
Supported by	Toyohashi City, Nagano City, Japan Aerospace Exploration Agency (JAXA), Greater Nagoya Initiative Council (GINC), Japan External Trade Organization (JETRO), Nagoya Trade Information Center, Chubu Aerospace Technology Center (C-ASTEC)

Cooperating retailers

- Kitchen Ouka (roast beef bowl, fired chicken bowl)
- Kitchen Lotus (stew, curry rice, quiche, bento box, etc.)

Program

26 September
10:00 – 17:30

Seminars: Lectures by Japanese and International manufacturers

27 September
9:00 – 17:30
18:30 – 20:30

Exhibitions and business meetings & Booth Exhibits
Workshops Product and technology promotion presentations by participants
Social Event: Networking among companies

28 September
9:00 – 17:00

Exhibitions and business meetings
Workshops

Event Outcome

Total Participants



426

Companies/
Organizations

↑
Previous Edition
288

Participants

192 Companies/Organizations
(Previous Edition 177)

- Domestic Exhibitors 154 companies/organizations
- International Exhibitors 38 companies/organizations

Buyers

63 Companies/Departments
(Previous Edition 56)

- Domestic Contractors 48 Companies/Departments
- International Contractors 15 Companies/Departments

Visitors

171 Companies/Organizations



- Exhibitors 186
- Contractors 54



- Exhibitors 62
- Contractors 34



- Exhibitors 91
- Contractors 33

Number of attendees



1,363

No. of participating countries



19

USA, UK, Israel, Italy,
Indonesia, Austria, Canada,
Korea, Singapore,
Switzerland, Taiwan, China,
Germany, Japan, Philippines,
Brazil, France, Vietnam,
France, Vietnam, Malaysia

No. of lectures



12

Number of negotiations



2,678

Average number of
business negotiations

23 (per registered company)

- Pre-matching scheduled business meetings: 11*
- Business meetings from visitors: 8*
- Business meetings visiting other companies' booths: 4*

*According to the participants' questionnaire answers

Seminars

Opening of the Meeting

Deloitte Touche Tohmatsu
Mr. Sosuke Nagayama

Market Trends & Latest Technology & Information

«Japan and Malaysia: Navigating the future of the aircraft supply chain»

Junichi Iwasaki, Director, Aircraft Component and Material Industries Office, Manufacturing Industries Bureau, Ministry of Economy, Trade and Industry

SHAMSUL KAMAR ABU SAMAH, CEO, National Aerospace Industry Corporation Malaysia, Prof. TS.

«Boeing Business in Japan»

Jon Lilja, Sr. Manager, Supply Chain Asia Business Development, Boeing

«Development of Composite Structure Technology for Net Zero in Commercial Aircraft»

Mr. Hiroyuki Tanaka, Chief Engineer, Mitsubishi Heavy Industries, Ltd.

«Innovation Driving the Net Zero Energy Transition»

Adam Hollis, Senior Supply Chain Manager, Rolls-Royce Japan

Panel Discussion

«Current and Potential Opportunities for Material Innovation in Space and Aerospace»

Moderator: **Kayne Ikeda**, Senior Channel Manager - Japan & South Korea, Ultimaker

Panelists: **Hitoshi Sakai**, CTO / General Manager, Technology Development, NTT Data Zam Technologies, Inc.

Mr. Kenneth Keegan, Executive Vice President, Jonal Laboratories

Mr. Tomohiro Oyama, General Manager, AM Innovation Center, Innovation Unit, Taiyo Nippon Sanso Co.

Max Di Domenico, GE Additive Product Manager, GE Additive

Christopher Schmitz, Team Leader Additive Minds, EOS

«How is Japan Fostering a New Space Value Chain?»*

Moderator: **Mr. Munetaka Ueno**, Director, Space Exploration Innovation Hub Technology Area, Japan Aerospace Exploration Agency (JAXA)

Panelists: **Mr. Hidehito Shirazu** General Manager, Space Business Development Office, Yokogawa Electric Corporation

Mr. Toshihiro Obata Director, Synspective Corporation

Mr. Hiroshi Koyama Chief Technical Director, Defense & Space Systems Division, Mitsubishi Electric Corporation

Ms. Misuzu Onuki Space Business Consultant

*Co-organized by Aichi and Nagoya Aerospace Consortium

«The Future of Passenger Air Travel»

Moderator: **Mr. Kenichi Yamamoto**, Director, Next Generation Air Mobility Strategy Planning and Coordination Office, Next Generation Air Mobility Policy Office, Aircraft Weapons and Space Industry Division, Manufacturing Industries Bureau, Ministry of Economy, Trade and Industry

Panelists: **Mr. Asa Quesenberry**, Founder, SkyScape

Mr. Kenji Nakagawa, Director, Air Mobility Business Development Department, SkyDrive Corporation

Mr. Takahiro Morimoto President, Skylink Technologies Inc.

«New Developments Stimulate Cooperation Opportunities»
Remy Moreau, International Cooperation, Senior Director, Airbus

«Defence Business Dialogue - Navigating Future Potential»
Bernice Kissinger, Chief Engagement & Outreach Officer (CEO), Tech Accelerator
Mica Imamura, Mica Imamura, CEO, Armatus



Logistics experience and services related to the aerospace industry

Mr. Yasunari Iwakabe, General Manager, Sales Department, Chubu Branch Office, Mitsui Warehouse Co.

Trends in Vietnam's Aircraft Industry and HANSSIP Industrial Park in Vietnam

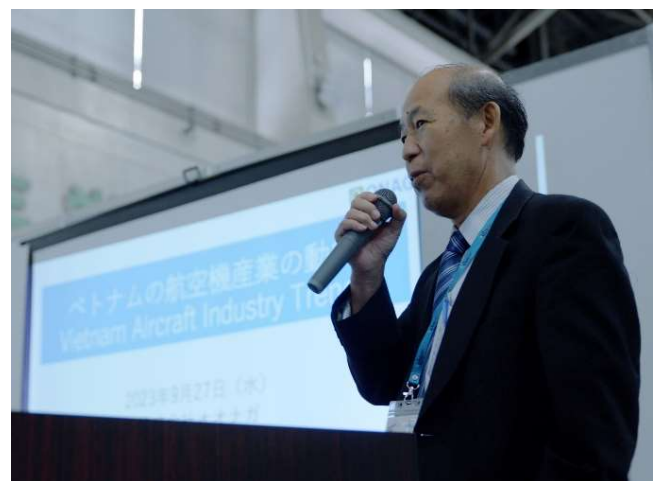
Recent trends in the aircraft industry in Vietnam
Introduction of HANSSIP Industrial Park (South Hanoi Industrial Park) where Onaga is located and support for Japanese companies entering the park

Mr. Takayuki Ishida, General Manager, Onaga Corporation

Aerospace Industry Business Risks and Measures - Aviation Supply Chain Insurance

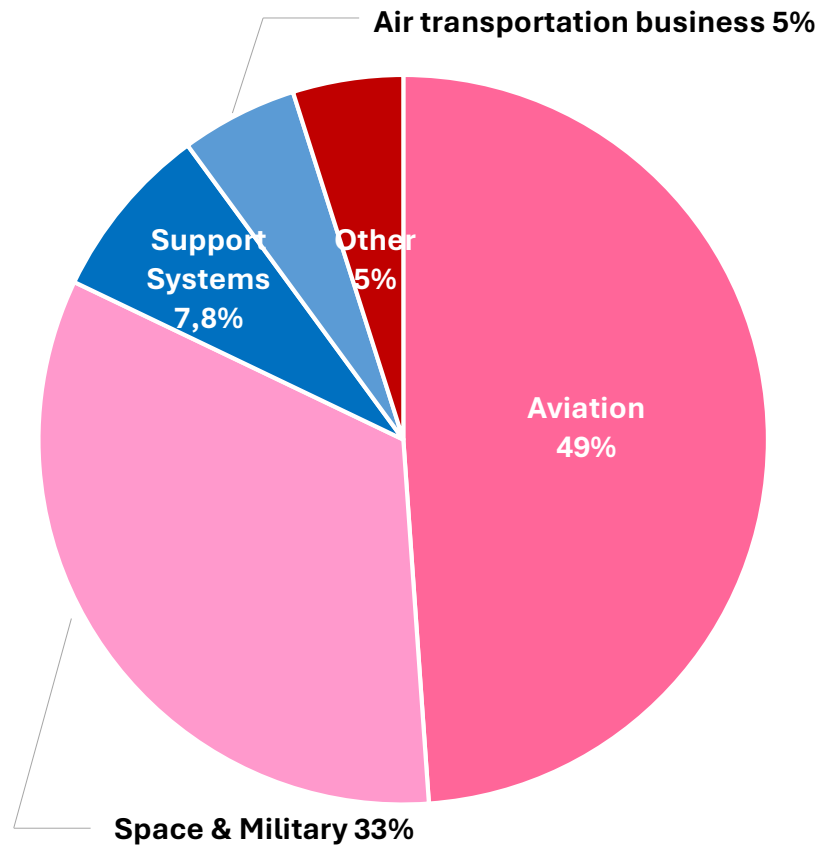
Mr. Yuichi Hiragami, General Manager, General Affairs Department, Chubu Aerospace Industrial Technology Center

Mr. Tatsuya Nishizaki, Deputy General Manager, Nagoya Sales Department 1, Tokio Marine & Nichido Fire Insurance Co.

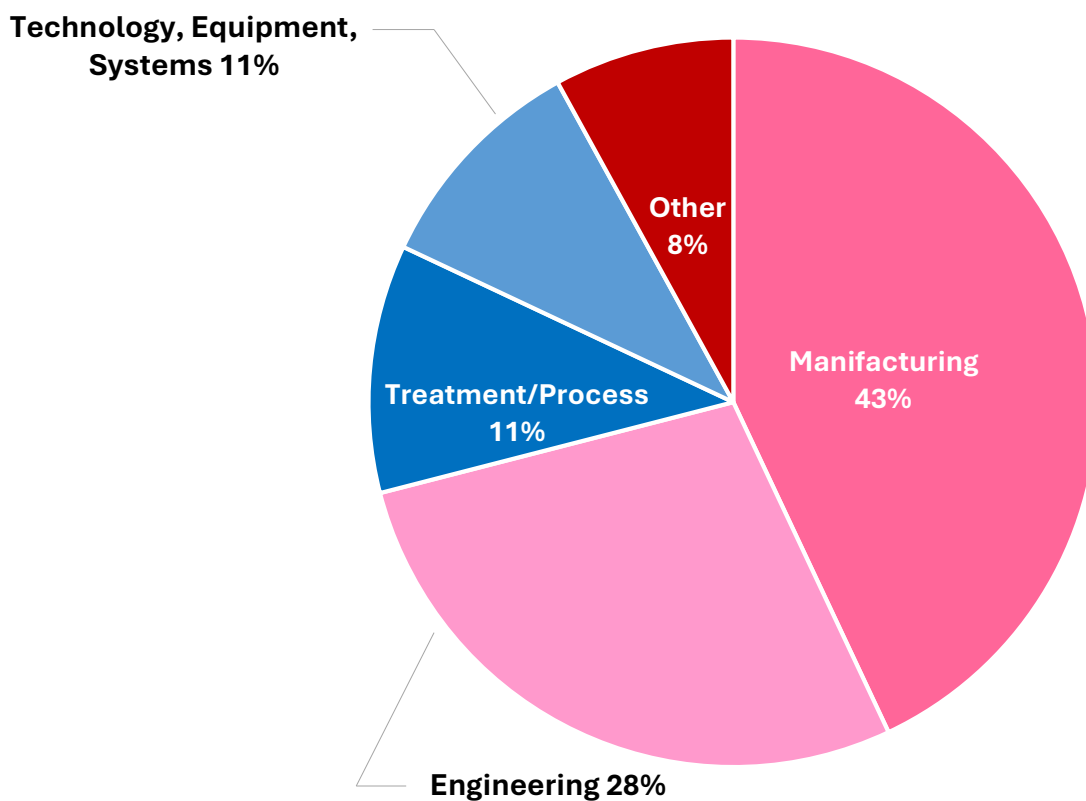


Participant Questionnaire (Participant Profile)

Industry Classification

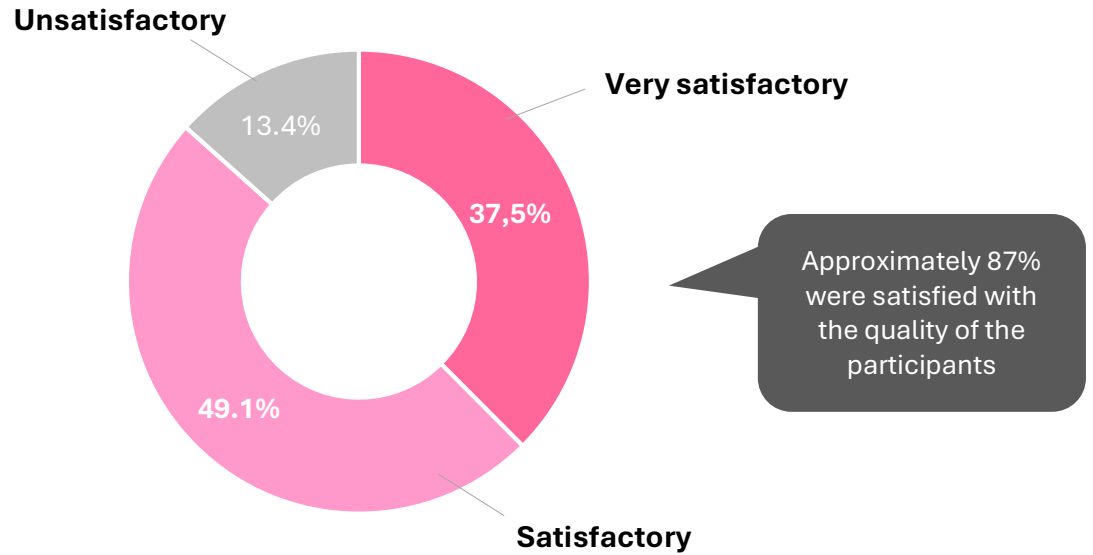


Industry Classification

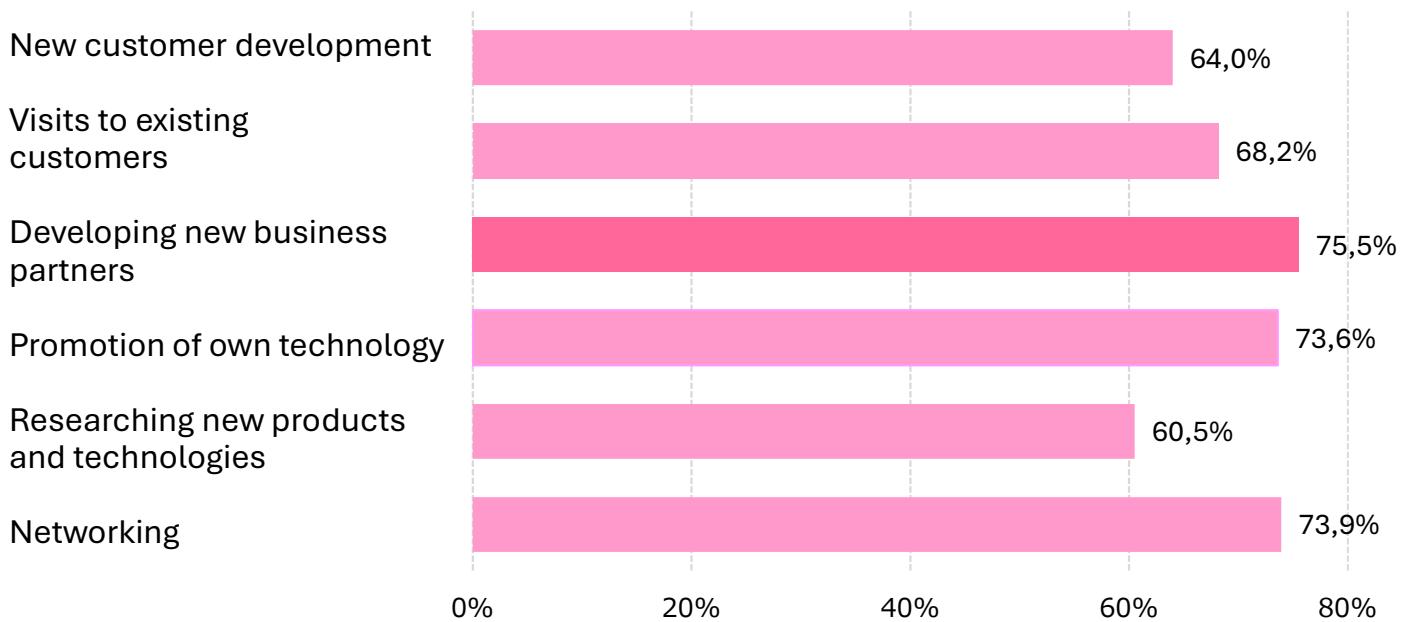


Participant Questionnaire (business negotiation)

Participants Quality



Participants Quality



Participant Questionnaire (business negotiation)

Average number of business negotiations

Pre-matching
scheduled business
meetings

11

Business meetings
from visitors

8

Business meetings
visiting other
companies' booths

4

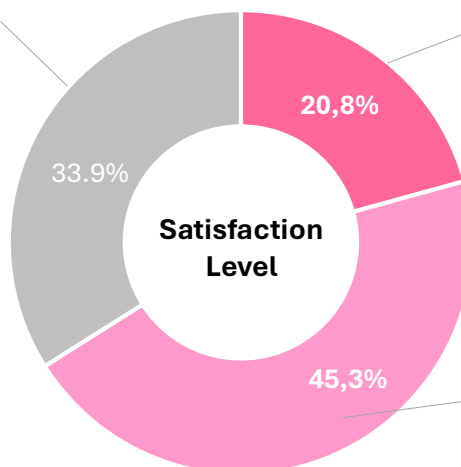
Total

23

Unsatisfactory

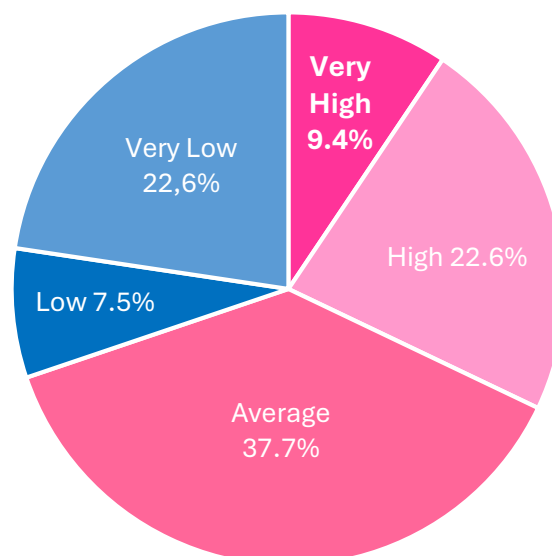
Very satisfactory

Approximately 70%
were satisfied with
the number of the
business meetings

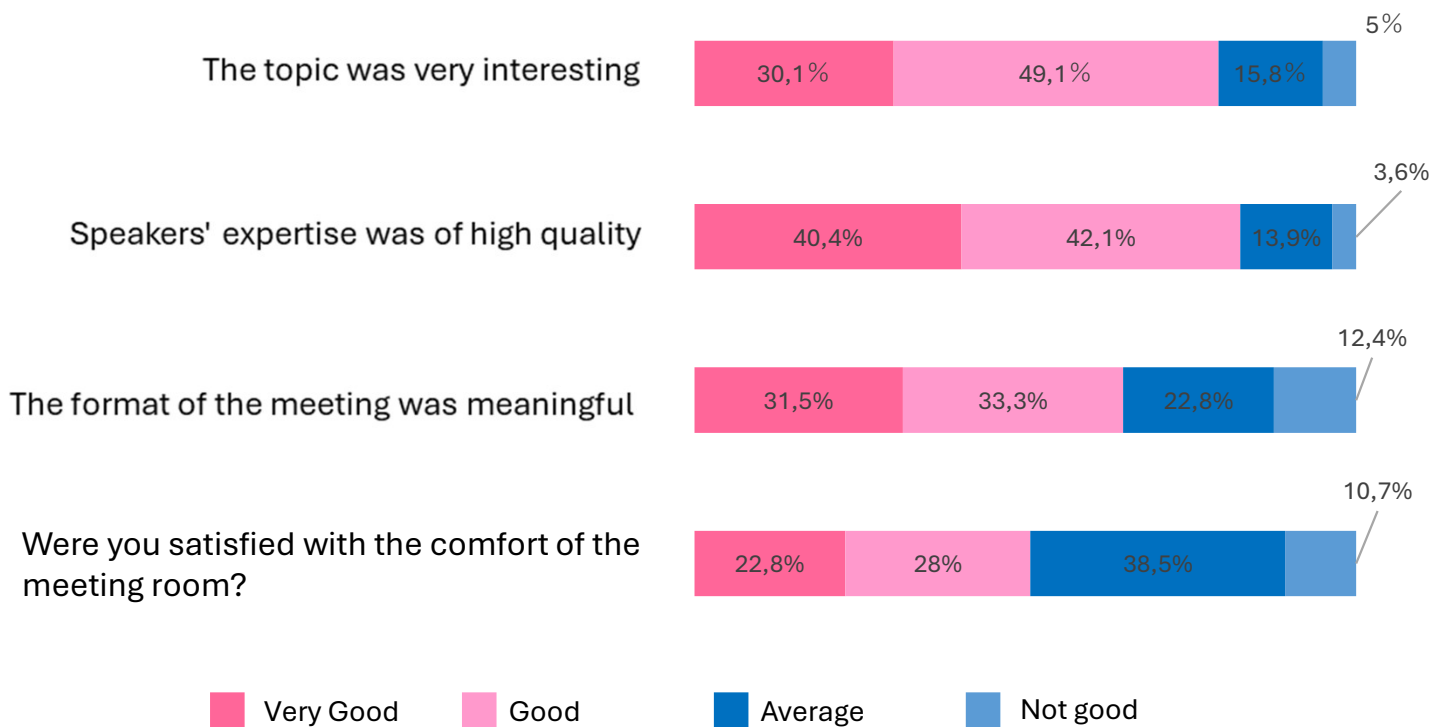


Satisfactory

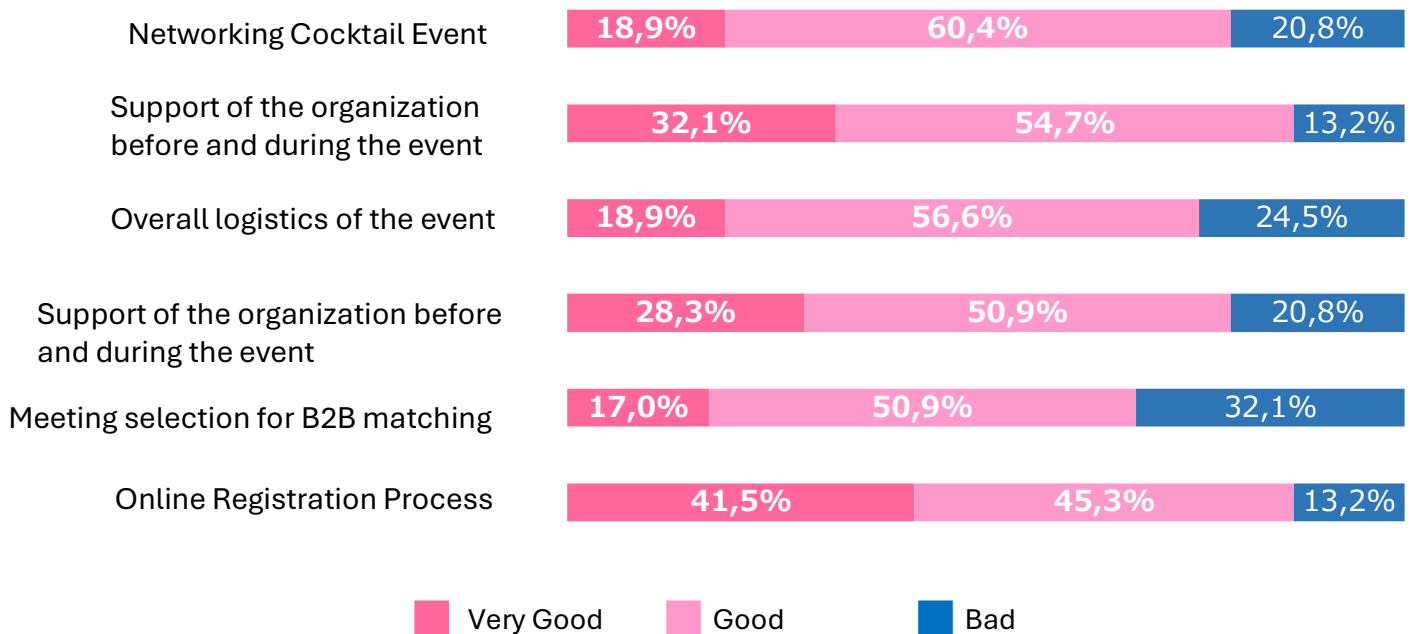
Did you see potential in business negotiations?



Participant Questionnaire (seminar program)

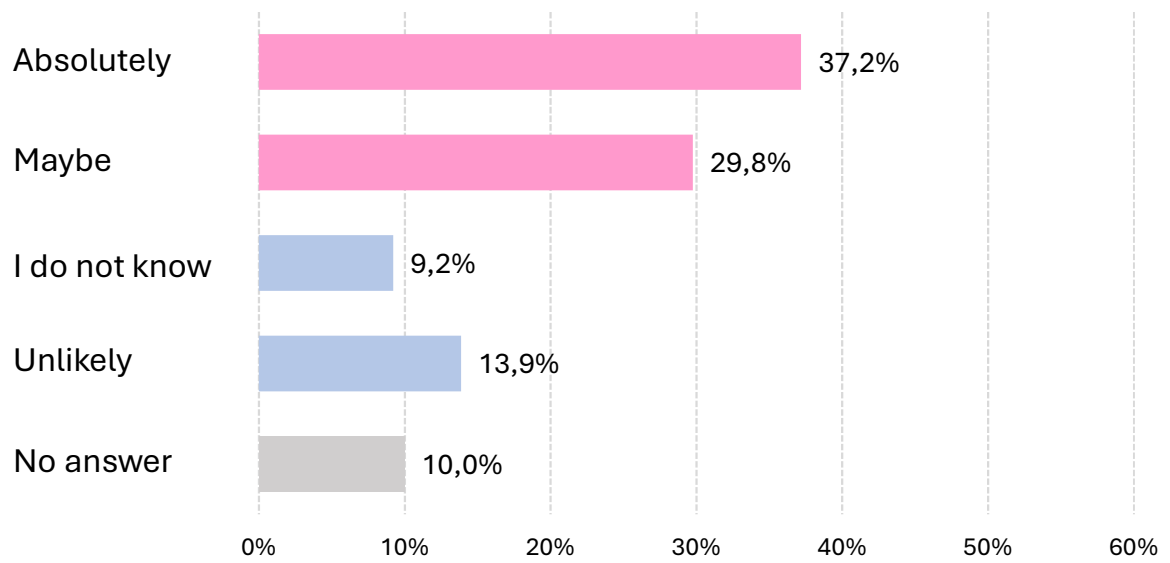


Participant Questionnaire (degree of satisfaction)

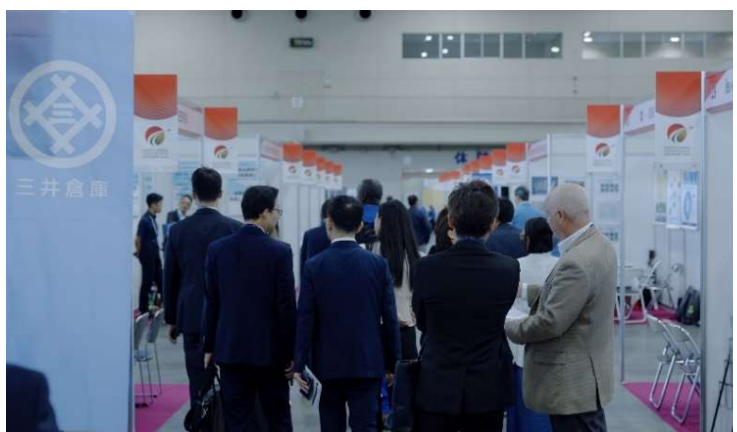
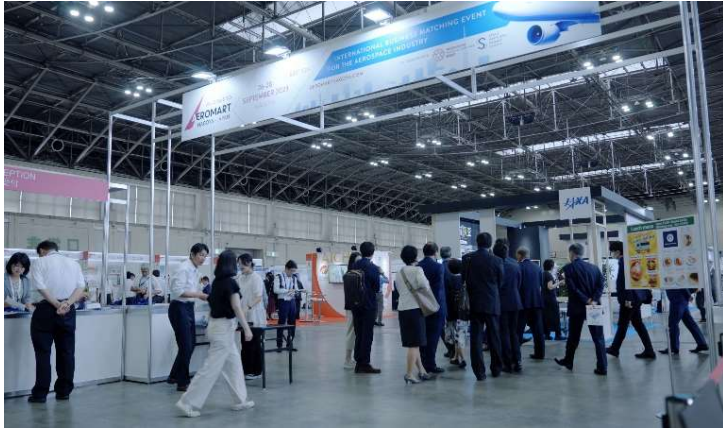


Participant Questionnaire

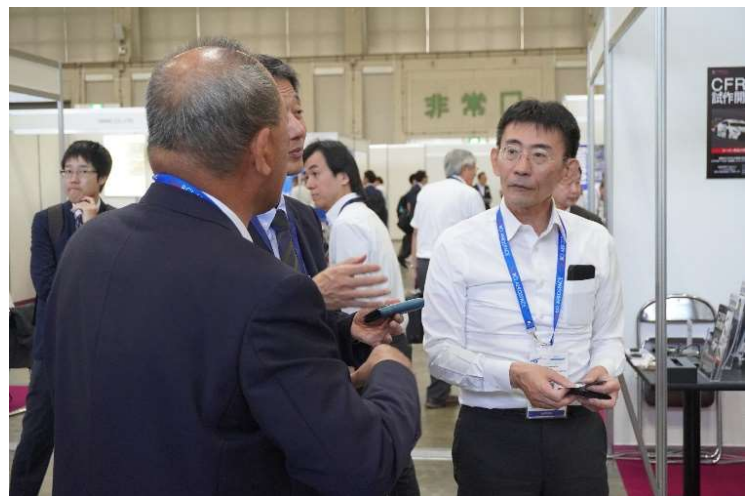
Would you participate to the next edition?



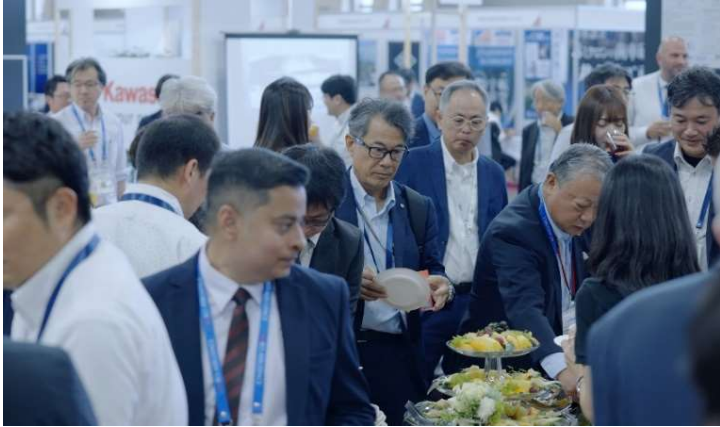
Event Photo Gallery



Event Photo Gallery



Event Photo Gallery





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