

# **INTERNATIONAL B2B MATCHMAKING EVENT** FOR THE AEROSPACE SUPPLY CHAIN

NAGOYA

## 4<sup>th</sup> AEROMART NAGOYA OCTOBER 12-14, 2021 AICHI SKY EXPO - JAPAN

## nagoya.bciaerospace.com #AeromartNagoya



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## Aero-Matching for the entire aerospace manufacturing supply chain

Aeromart Nagoya is not a traditional tradeshow, it is a unique B2B matchmaking platform that gather buyers and suppliers from the entire manufacturing supply chain and give you the opportunity to make new connections and strengthen your existing ones.

Take advantage of these opportunities to network and enhance your business:

- ① Pre-arranged one-to-one meetings between participants
- **(2)** Conference presented by Japanese and international OEMs
- **3 Exhibition** showcase your products
- (4) Workshop technical presentations
- **(5) Networking cocktail** network with the industry leaders

2021 TARGET FIGURES

300 ompanies 4000 BtoB Meetings organized in 2 days 20 Countries represented

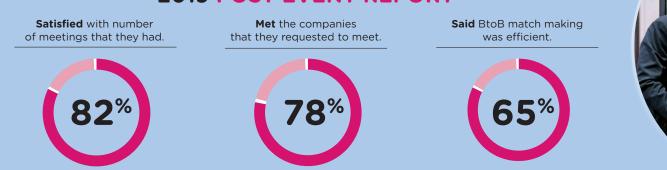
# The Heart of Japanese Aerospace - The CHUBU Region: Aiming to Become "Asia's No.1 Aerospace Industrial Cluster"

The Chubu region, found in central Japan, is the capital of the Japanese Aerospace industry with 50% of the national production of aircraft and aircraft parts deriving from this region.

One of the regions within Chubu, the Aichi Prefecture, is home to the headquarters of one of the largest regional jet manufacturers, Mitsubishi. Mitsubishi is currently developing the Mitsubishi SpiceJet Family, the first «made-in-Japan» passenger jet. the Space project with the Japanese national flagship launch vehicle, the HII-A, HII-B, and H3. is also pushing innovation within region.

Alongside the aerospace manufacturing industry, a large number of related industries are also rooted within the region, these include automotive, materials, machinery, and robotics. This unique regional ecosystem helps to build a strong supply chain and drive manufacturing innovation forward.

## **2019 POST EVENT REPORT**



# WHO CAN ATTEND AEROMART NAGOYA 2021?

## **Buyers**

#### who want to meet

suppliers and manufacturing partners

#### You are involved in:

- Supply chain
- Procurement
- Engineering
- Quality management
- R&D
- etc.

# **Exhibitors**

#### who want to sell

your capabilities, products or services

#### You are involved in:

- Sales
- Marketing
- Business development
- Technical promotion
- etc.

# A EROMART NAGOYA - JAPAN

# Why attend ?

- Meet with Japanese and international **buyers**.
- Showcase your products or services in front of industry leaders.
- **Open-matching** helps you to identify potential clients or partners and connect with them.
- Pre-arranged one-to-one meeting increases efficiency and ROI.
- Meet with suppliers and manufacturing partners to reinforce and diversify your supply chain (for buyers).

# Want to build relationships with qualified decision-makers?

# Take part in our Aero-Matching!

Network with the entire global aerospace supply chain in tailored one-to-one meetings! It will help you save time and enhance your ROI by putting you in front of the right person in just 4 easy steps.

## STEP 0

Fill out an online profile describing your products, technologies, capabilities applications (suppliers) and requirements (buyers).

## STEP 0

Through the online platform, select the company you want to meet.

#### STEP **3**

Approve/deny meeting requests you received.

## STEP 4

Receive your tailored meetings schedules a few days before the official opening.

## A LOOK BACK ON THE 2019 EDITION

263 companies

3 800 BtoB meetings

19 countries represented

## SOME OF THE MAJOR JAPANESE PARTICIPANTS IN 2019 INCLUDE

FUJI DREAM AIRLINES IHIOJAPAN AIRLINES KAWASAKI HEAVY INDUSTRIES MITSUBISHI ELECTRIC OMITSUBISHI HEAVY INDUSTRIES OMITSUBISHI HEAVY INDUSTRIES AERO ENGINES ONABTESCO ONIKKISO ONIPPIONINTNO PANASONICO SHINMAYWA OSINFONIA TECHNOLOGY OSPP OSUBARU OTAMAGAWA SEIKI OTOSHIBA OTOYOTA BOSHOKU OEtc

> And many international OEMs and Tier-1 buyers



#### EVENT PROGRAM

Oct. 12 Conference

Oct. 13-14 BtoB Meetings / Workshops

For more information, contact our team: nagoya@advbe.com

# NEW

## Innovative Materials Meetings (IMM) Nagoya will be co-located with Aeromart Nagoya 2021



INNOVATIVE MATERIAL MEETINGS NAGOYA IMM Nagoya is a new event dedicated to innovative materials and applied technologies across key industrial sectors: aerospace, automotive and renewable energy. Join the expert community over 3 days of presentations, B2B meetings and workshops.

Contact our team for more information.

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